

Calumet Medical Center, Inc.
614 Memorial Drive
Chilton, WI 53014
(920) 849-2386

Type: GMS Critical Access Hospital
Control: Other Not for Profit
Fiscal Year: 10/01/01 to 09/30/02

County: Calumet
Analysis Area: Lake Winnebago (3)
Volume Group: 2

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 3		Volume Group 2		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	27.4%	57.4%	0.48	54.1%	0.51	30.0%	0.91	23.5%	1.16
Obstetrics	. %	39.6%	.	40.5%	.	16.4%	.	. %	.
Pediatrics	0.8%	48.0%	0.02	29.1%	0.03	6.4%	0.13	1.4%	0.60
Total hospital	22.1%	55.9%	0.40	51.9%	0.43	28.9%	0.77	20.9%	1.06
Average Census (Patients)									
Adult medical-surgical	4.1	30.4	0.14	23.6	0.17	5.7	0.72	5.2	0.79
Obstetrics	0.0	3.9	0.00	3.7	0.00	0.2	0.00	0.0	.
Pediatrics	0.0	1.8	0.01	0.8	0.02	0.0	0.55	0.0	0.60
Total hospital	4.2	55.4	0.08	44.3	0.10	7.2	0.59	5.4	0.77
Average Length of Stay (Days)									
Adult medical-surgical	3.2	3.9	0.81	3.6	0.87	3.3	0.97	3.7	0.85
Obstetrics	.	2.4	.	2.4	.	2.1	.	.	.
Pediatrics	2.0	2.4	0.82	2.0	0.98	1.8	1.13	2.0	1.00
Total hospital	3.1	4.3	0.72	4.0	0.77	2.2	1.41	3.9	0.80
Surgical Operations									
Inpatient	152	1,424	0.11	1,403	0.11	161	0.94	159	0.96
Outpatient	1,567	3,187	0.49	4,482	0.35	905	1.73	1,547	1.01
Inpatient as % of all surgeries	8.8%	30.9%	0.29	23.8%	0.37	15.1%	0.58	9.3%	0.95
Outpatient Visits									
Non-emergency visits	33,508	75,046	0.45	51,093	0.66	28,464	1.18	29,217	1.15
Emergency visits	5,990	14,086	0.43	12,245	0.49	5,806	1.03	5,924	1.01
Full-time Equivalents (FTEs)									
Administrators	6.0	14.8	0.40	15.8	0.38	4.7	1.27	6.0	1.00
Nurses, licensed	24.5	160.1	0.15	116.5	0.21	29.7	0.83	25.4	0.96
Ancillary nursing personnel	16.0	54.3	0.29	30.8	0.52	8.9	1.80	14.2	1.13
All other personnel	102.1	384.2	0.27	295.7	0.35	78.0	1.31	94.3	1.08
Total FTEs	148.6	613.5	0.24	458.8	0.32	121.3	1.22	139.9	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	33.2	14.6	2.27	16.4	2.03	23.2	1.43	29.0	1.14
Nurses, licensed	135.4	157.9	0.86	120.8	1.12	145.5	0.93	122.9	1.10
Ancillary nursing personnel	88.6	53.6	1.65	31.9	2.78	43.6	2.03	68.7	1.29
All other personnel	564.9	378.9	1.49	306.4	1.84	382.7	1.48	455.8	1.24
Total FTEs	822.2	605.0	1.36	475.4	1.73	595.0	1.38	676.4	1.22

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	19	Health maintenance		Beds set up and staffed	10	Bassinets	0
Discharges	651	organization (HMO)	Yes	Discharges	158	Total births	0
Inpatient days	1,535	Preferred Provider		Inpatient days	1,174	Newborn days	0
		organization (PPO)	Yes				

Calumet Medical Center, Inc.
Chilton

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	15	472	1,498	27.4%	4.1	3.2
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	2	3	6	0.8%	0.0	2.0
Obstetrics	5	0	0	0	. %	0.0	.
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	2	18	31	4.2%	0.1	1.7
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	6	0	6.0	Radiological services personnel	5	1	6.1
Physicians and dentists	0	0	0.0	Occupational therapists	1	1	1.6
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	11	24	22.1	Physical therapists	4	0	4.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	2	0	2.0
Licensed practical nurses	0	4	2.4	Recreational therapists	0	0	0.0
Ancillary nursing personnel	5	20	16.0	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	2	0.8
Nurse Practitioners	0	0	0.0	All other health professionals	8	12	10.7
Medical records personnel	3	2	4.7	All other personnel	38	55	60.4
Pharmacy personnel	2	0	2.0	-----			
Clinical laboratory personnel	6	5	9.8	TOTAL	91	126	148.6

Calumet Medical Center, Inc.
Chilton

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$18,870,507	Cash and cash equivalents	\$2,296,872	Current liabilities	\$865,524
Less deductions	5,483,907	Net Patient receivables	2,245,189	Long-term debt	159
Net patient revenue	13,386,600	Other receivables	104,780	Other liabilities	0
Plus other revenue	631,408	Land, bldgs and equip: Net	4,188,322	Subtotal	865,683
Total revenue	14,018,008	Other assets	1,740,638		
Less expenses	12,905,957			Unrestricted fund balance	9,710,118
Nonoperating gains/losses	-51,958	Total Assets	\$10,575,801	Total liabilities & fund balance	\$10,575,801
Net Income	\$1,060,093			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$10,930,988]	57.9%	41.7%	1.39	42.0%	1.38	45.6%	1.27	56.0%	1.03
Medical Assistance [\$593,268]	3.1%	9.0%	0.35	5.7%	0.55	7.8%	0.40	4.1%	0.77
Commercial [\$6,830,276]	36.2%	43.2%	0.84	48.4%	0.75	39.7%	0.91	36.8%	0.98
All other [\$515,975]	2.7%	6.1%	0.45	3.8%	0.72	6.9%	0.40	3.1%	0.88
Deductions as % of Total Gross Patient Revenue									
Medicare [\$4,264,879]	22.6%	23.7%	0.95	19.7%	1.15	21.9%	1.03	28.2%	0.80
Medical Assistance [\$432,990]	2.3%	6.0%	0.39	3.5%	0.66	4.0%	0.57	2.6%	0.90
Commercial [\$716,802]	3.8%	9.4%	0.40	9.9%	0.38	6.1%	0.62	3.6%	1.07
Charity care [\$48,779]	0.3%	1.2%	0.21	0.8%	0.31	0.7%	0.36	0.3%	0.79
All other [\$20,457]	0.1%	1.4%	0.08	0.4%	0.27	0.9%	0.13	0.4%	0.27
Total deductions [\$5,483,907]	29.1%	41.7%	0.70	34.3%	0.85	33.7%	0.86	35.1%	0.83
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	4.5%	5.1%	0.89	3.0%	1.50	2.9%	1.54	5.3%	0.86
Net gains/losses as % of net income	-4.9%	5.3%	-0.93	17.3%	-0.28	0.4%	-12.4	27.0%	-0.18
Expenses as % of Total Expenses									
Salary/fringe benefit[\$6,476,851]	50.2%	47.8%	1.05	51.6%	0.97	51.8%	0.97	49.7%	1.01
Supplies and services[\$5,284,272]	40.9%	40.5%	1.01	35.5%	1.15	34.0%	1.20	41.1%	1.00
Capital component [\$896,173]	6.9%	8.7%	0.80	10.5%	0.66	10.0%	0.69	7.7%	0.90
Bad debt [\$248,661]	1.9%	3.0%	0.65	2.4%	0.81	4.1%	0.47	1.5%	1.29
Fiscal Statistics									
Operating margin	7.9%	6.1%	1.31	5.0%	1.60	6.0%	1.33	3.7%	2.17
Total hospital profit margin	7.6%	6.4%	1.19	5.9%	1.28	6.0%	1.27	4.9%	1.54
Return on equity	10.9%	10.0%	1.09	8.5%	1.28	12.9%	0.85	6.7%	1.62
Current ratio	5.6	2.5	2.20	2.9	1.92	1.6	3.39	5.5	1.02
Days in net patient accounts receivable	61.2	57.8	1.06	61.8	0.99	66.9	0.91	.	.
Average payment period	25.8	52.6	0.49	40.5	0.64	68.0	0.38	23.6	1.09
Equity financing	91.8%	56.2%	1.63	63.1%	1.45	49.6%	1.85	90.7%	1.01
Long-term debt to equity ratio	0.0	0.5	0.00	0.4	0.00	0.6	0.00	0.0	0.00
Times interest earned	142.0	5.0	28.30	4.2	33.5	4.0	35.84	38.3	3.71
Total asset turnover	1.3	0.9	1.51	0.9	1.48	1.1	1.24	1.2	1.09
Average age of plant: years	16.4	9.5	1.73	8.3	1.99	9.2	1.79	16.3	1.01
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	1.9%	.
Output gross rev (% of total gross pt. rev)	76.6%	44.1%	1.74	55.1%	1.39	65.7%	1.17	73.7%	1.04
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,165	\$7,870	0.66	\$6,169	0.84	\$3,434	1.50	\$5,873	0.88
Inpatient net revenue per day	\$1,656	\$1,834	0.90	\$1,587	1.04	\$1,535	1.08	\$1,517	1.09
Outpatient net rev per visit	\$274	\$343	0.80	\$484	0.57	\$232	1.18	\$232	1.18